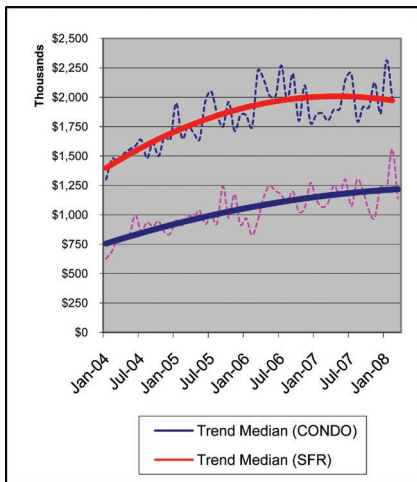


Single Family Residence - 60 Day Snapshot

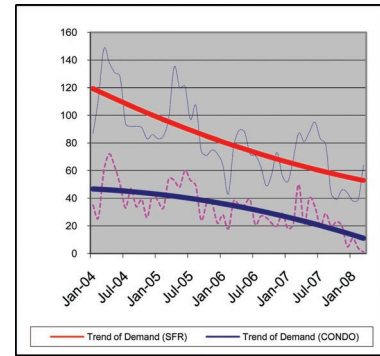
Area	Listed	Solds Per Month	Failed Per Month	Percent Selling	Months Supply	Days on Market (Sold)	List to Close (Days)	60 Days Absorb	Median List Price	Median ask at Offer	Median Close
Balboa Peninsula	37	2.5	5.5	31%	15	87	115	14%	\$2,699	\$2,695	\$1,799
East Bluff/Harbor View	112	8.5	12.5	40%	13	79	105	15%	\$1,937	\$1,395	\$1,200
West Bay	76	3.5	10.0	26%	22	99	122	9%	\$1,525	\$1,251	\$1,100
West Newport/Lido	91	4.0	10.5	28%	23	149	191	9%	\$1,895	\$3,148	\$3,038
Lower Newport-Balboa	40	4.0	6.5	38%	10	129	173	20%	\$2,695	\$3,173	\$3,028
Crystal Cove	27	1.0	4.0	20%	27	58	62	7%	\$4,695	\$5,428	\$5,325
Corona Del Mar	92	7.0	13.5	34%	13	66	98	15%	\$2,624	\$2,225	\$2,193
Newport Coast	114	6.0	15.5	28%	19	109	162	11%	\$2,513	\$2,224	\$2,075
Laguna Village	163	10.5	14.0	43%	16	123	156	13%	\$2,099	\$2,150	\$2,100
North Laguna	45	2.0	3.5	36%	23	87	126	9%	\$3,500	\$1,750	\$1,651
South Laguna	62	2.5	5.5	31%	25	74	93	8%	\$2,208	\$5,295	\$1,950
Shady Canyon	32	.0	3.0	No Sale	No Sale	No Sale	No Sale	No Sale	\$6,398	No Sale	No Sale

History of Median Sale Price



	SFR	CONDO
Listed:	891	261
Solds Per Month:	52	12
Fail Per Month:	104	34
Percent Selling:	33%	26%
Months Supply:	17.3	21.8
Days On Market:	100	152
List To Close:	127	141
60 Day Absorb:	12%	11%
List Price:	\$2,479	\$1,209
Ask At Offer:	\$2,367	\$1,304
Closing Price:	\$2,061	\$1,241
Sale Pending:	30	14

History of Demand



**SALES THIS YEAR VERSUS LAST YEAR**

2007	2008	Change	%Change
314	184	-130	-41%

Condo - Townhouse - 60 Day Snapshot

Area	Listed	Solds Per Month	Failed Per Month	Percent Selling	Months Supply	Days on Market (Sold)	List to Close (Days)	60 Days Absorb	Median List Price	Median ask at Offer	Median Close
Balboa Peninsula	4	.0	1.5	No Sale	No Sale	No Sale	No Sale	No Sale	\$1,337	No Sale	No Sale
East Bluff/Harbor View	72	3.0	6.0	33%	24	61	137	8%	\$995	\$1,712	\$1,690
West Bay	8	.0	.5	No Sale	No Sale	No Sale	No Sale	No Sale	\$530	No Sale	No Sale
West Newport/Lido	33	.5	5.0	9%	66	366	218	3%	\$1,325	\$899	\$800
Lower Newport-Balboa	2	.0	.0	No Sale	No Sale	No Sale	No Sale	No Sale	\$1,662	No Sale	No Sale
Crystal Cove	5	.0	1.0	No Sale	No Sale	No Sale	No Sale	No Sale	\$2,899	No Sale	No Sale
Corona Del Mar	70	5.5	11.0	33%	13	131	177	16%	\$1,350	\$1,190	\$1,140
Newport Coast	45	1.5	5.5	21%	30	37	75	7%	\$1,039	\$1,099	\$975
Laguna Village	7	.5	.0	100%	14	280	80	14%	\$895	\$850	\$818
North Laguna	6	.5	1.0	33%	12	55	238	17%	\$1,450	\$1,699	\$1,475
South Laguna	9	.5	2.0	20%	18	134	64	11%	\$1,849	\$1,195	\$1,082

Resale market only. Some new home, government and FSBO transactions not included. Report intended to be generally descriptive, not definitive. Data provided by Advanced Listing Services.

For MCR explanation and overview, please go to: [www.thenewticor.com/docs/coastal-mcr.pdf](http://www.thenewticor.com/docs/coastal-mcr.pdf)



**D.J. Bibb**  
 Area Manager  
 Cell: 949.533.6900  
 Email: [djbibb@ticortitle.com](mailto:djbibb@ticortitle.com)  
[djbibb.thenewticor.com](http://djbibb.thenewticor.com)

